# New Paradigm of Digital Transformation for Petrochemical Enterprises

#### **Cui Shan**

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Challenges & Requirements

Petrochemical Enterprises



New Paradigm of Digital Transformation



#### Recent Development of Petrochemical Industry

 $2018H1 \longrightarrow 2019H1$ 

Main business income Growth of 2.2% Industry profit Drop of 18.3% Net profit rate Drop of 1.3%

Change of raw material industry main business income margin from 2015 to 2019H1 (%)



#### Booming of Refining integrated installations





#### Challenges & Requirements of Ethylene Integrated Installations



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How to Go From Industry 3.0 to Industry 4.0?

Challenges of Digital Transformation for Petrochemical Enterprises





## Benchmark of Enterprises' Transformation and Upgrading



Benchmark of Ethylene Plant Intelligent Automation Application 2007-2017 Q1 Facilities have better performance (of 118 global ethylene plants)

#### Integrated Facilities Have Better Performance

- 8% less energy consumption
- 9% less cash operating expense
- 10% fewer personnel
- 25% higher ROI

Less energy consumption

Less cash operating expense

Fewer personnel

Higher ROI





## Future for China's Petrochemical Enterprises







Challenges & Requirements

Petrochemical Enterprises



New Paradigm of Digital Transformation



1 WHY digital transformation?

#### Before digital transformation, 2 Have the Ability and Foundation for digital transformation? we have \_\_\_\_\_QUESTIONS. 3 Future Core Business Scenarios for digital transformation?

4 Internal Successful Experience? External Mature Mode?



## Focus of Petrochemical Enterprise Digital Transformation



Monitoring and analysis of supply chain information

Plan & production coordination optimization

Efficient coordination of supply chain





Quick and effective analysis of daily profit

Comprehensive monitoring of production and operation performance

Forecast and analysis of enterprise risk control



#### Business data flattening and equalization



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#### New IT architecture for digital transformation



## Engine of Digital Transformation: Industrial Operating System





#### Problems Industrial Operating System Solves

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#### Lack of data formation and

#### transformation

- Lack of experience & knowledge sharing
- Aging of professional workers
- How does historical data add value?

#### Data Island

- Chimney architecture, data incompatibility and inconsistency between systems
- Inefficiencies caused by manual data entry

# Professionals need tools to do their best How software development meet rapid changes in demand How to transfer gold experience to

professional algorithm

## Unable to respond quickly to changes in external markets

- Inefficiency and lag of traditional data collection and analysis
- Unable to perceive market and industry dynamics

Internal optimization interconnection External market driven

B

С



## supOS Industrial Operating System





#### Technical Feature 1: Full Factory Data Integration



Factory universal connector helps realize all-round information perception and effectively integrate production data, management data and operation data of the factory



#### Technical Feature 2: "Global Digitization" - Basis of CPS system



Full Information Portrait of Equipment



#### Technical Feature 3: Graphical Configuration Industrial APP Development



- Apps can be built by drag and drop
- Data Analysis/Rapid design and development
- Simple tools and SDKs



Business logicGraphical dragvisualizationconfiguration

Zero coding of common function



#### Technical Feature 4: Big Data and AI Application (e.g. Voice interaction)



- 1. Interactive large screen solution (simple Q&A)
- 3. Voice calculator (production load, key parameters)
- 5. Voice knowledge base (SOP operating materials and technical documents)
- 7. Simple voice control (PH value, liquid level control, etc.)
- 9. Mobile terminal voice interaction

2. Voice statistics (key equipment information, security risk

#### information)

- 4. Voice scheduling (utility adjustment, scheduling order, etc.)
- 6. Voice production tracking (device production status)
- 8. Intelligent voice analysis (material balance, frequent alarm, etc.)



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#### Co-create Open Platform Ecosystem





#### Industrial Intelligent APP



#### Scenario Solution: Safety management and emergency command platform APPs





Safety and environmental protection management personnel

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#### Scenario Solution: Equipment maintenance APPs

Dynamic Equipment Monitoring and Diagnosis Unified Platform



#### Scenario Solution: Energy Management and Control APPs





#### Scenario Solution: Operation optimization APPs based on big data



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#### Scenario Solution: 5G+ Video intelligent detection and analysis APPs



Feed port machine vision



Belt break detection and warning



Furnace flame scanning



Online quality inspection



Pulley deviation detection



Production area equipment status monitoring





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Agile operation

Full customization

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Always online



Intelligent decision-making

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New value proposition

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# Infinite Value Digital Transformation of Petrochemical Enterprises

# The world is changing very fast. Big will not beat small anymore. It will be the fast beating the slow.



**Rupert Murdoch** Founder. News Corporation

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